

# CONTRAT ORDER



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## The client wants to sign a contract



The buyer contacts us or sends us a request with the different fruits and/or vegetables he wishes to order and provides all the details (size, quantity, frequency etc ... ) related to the contract he would like to sign with us. We thank him in advance and we are greatly honored.

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## Confirmation, validation and signing of the contract



After validation of the client's profile and depending on availability, the delivery contract is signed and sealed by all parties. The client will choose the appropriate departure date with the logistic company. For all new contracts, we make three (03) trial orders to reassure the client on the constant quality of our fruits and vegetables and apply 1000 € discount is applied on the first three (03) trial orders.

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## Order preparation



The order is prepared as quickly as possible and in the best conditions in order to be in conformity with the delivery schedule validated in step 2. Thereafter it is submitted to two quality controls at departure and is then assigned to the shipping company or airline (depending on the Incoterms).

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## Shipping + quality control upon arrival



The order is shipped by the logistics company and once at destination it is checked by a quality department and then managed by the team of the client according to the Notify provided (depending on the Incoterms). Depending on his availability, the CEO will be present at the port or airport of discharge for a Personalised support

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## Delivery + Payment



In accordance with the Incoterms, we will take care of the delivery to the client's warehouse. The client must make the necessary payment and send us the confirmation within the limit of the number of days that is conform to the contract signed by both parties.

### BENEFITS OF A CONTRACT WITH US

- **Three (03) trial** orders so that you can validate the quality of our products and be confident to continue with us in the long term..
- **Reduction of 1000€** on your logistics costs on test orders
- **Personalised after sales service**
- **Very competitive** and affordable prices



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WILLY KS COMPANY